

Virginia Brain Injury Services (BIS)
Rates and Finance Workgroup – Meeting #1 Kickoff



Meeting Information	
Meeting Name & Topic	Rates and Finance Workgroup – Meeting #1 Kickoff
Date & Time	March 13, 2023, 3:00 pm – 4:30 pm EST
Location	Microsoft Teams

Goals & Attachments	Meeting Attendees (attendees marked *)			
<p>Meeting Purpose/Objective:</p> <ol style="list-style-type: none"> 1. Introduce Workgroup members 2. Provide an overview of the engagement and rate setting process 3. Review Workgroup workplan <p>Workgroup Purpose/Objective: Develop rate methodologies and make rate recommendations for DMAS responsive to reimbursement legislative requirements.</p> <p>Attachments/Handout: March 13, 2023 meeting presentation distributed on March 10, 2023</p> <p>Next Meeting: April 5, 2023; 2-4 pm EST</p>	<p>Collaboration Team</p> <ul style="list-style-type: none"> • Anne McDonnell (Occupational Therapist)* • David DeBiasi (BIAV)* • Jodi Judge (Brain Injury Services of Southwest Virginia)* • Stella Aizcorbe (Commonwealth Care of Roanoke)* • Stephanie Scott (Commonwealth Care of Roanoke)* • Garrett Hamilton (Cumberland Hospital/UHS)* • Hindy Speigel (Innovative Healthcare Management)* • Tori Harding (Neurorestorative of Virginia)* • Matt Wilks (SAI)* 	<ul style="list-style-type: none"> • Melissa Banta (SAI)* • Kathleen Hardesty (Sentara Hospital, Norfolk)* • Ivan Velickovic (Sevita)* • Amol Karmarkar (Sheltering Arms/VCU TBI Researcher)* • James Vann (The BridgeLine BI Clubhouse Alliance)* • Heidi Dix (Virginia Association of Healthplans)* • Steve Ford (Virginia Health Care Association VHCA)* • Jody Young (Virginia Home)* • Joe Fisher (Virginia Home)* • Sam Phillips (Walker Phillips Healthcare Consulting)* • Demetrios Peratsakis (Western Tidewater CSB)* 	<p>State Agency</p> <ul style="list-style-type: none"> • Brian Campbell (DMAS BI Program Development Lead)* • Ann Bevan (DMAS HNS) • Cat Pelletier (DMAS CFO Rep.) • Kshitija Karmarkar (DMAS BIS Program Advisor)* • Sara Benoit (DMAS PRD Rep.)* • Christiane Miller (Department of Aging and Rehabilitation Services)* • Heather Norton (Department of Behavioral Health & Developmental Services)* 	<p>Rate Setting Contractors</p> <ul style="list-style-type: none"> • Tamyra Porter (Engagement Partner) • David Garbarino (Engagement Manager)* • Lisa McDowell (Program Design Manager)* • Poorna Suresh (Rate Setting Co Lead)* • Michael Grenier (Rate Setting Co Lead)* • Sonja Lee-Austin (Analytics)* • Josh Mihm (Analytics)* • Elizabeth Barabas (Stakeholder Lead)* • Grant Lindman (Project Manager)

Slides	Topic	Recommendations
1-7	Welcome & Introductions	Information shared via slides; meeting attendees are listed above
8-10	Project Overview & Objectives	Information shared on the slides
11-14	Stakeholder Collaboration & Communication	<p>Information shared via slides</p> <p><i>Meeting Invitations:</i></p> <ul style="list-style-type: none"> Participant asked if meeting invitations for all meetings will be sent. Rate Setting Contractor confirmed that some meetings are being rescheduled, and new invitations will go out shortly.
15-18	Rate Setting Overview	<p>Information shared via slides</p> <p><i>Rate Structures from Other States:</i></p> <ul style="list-style-type: none"> Participant asked if they get copies of the rate structures from other states. Rate Setting Contractor mentioned that relevant components for the rates will be shared. This presentation is a broad overview of the rate development. There will be nuances services to service. The rates will be customizable from lots of sources and different types of costs. For example, claims from the state will be reviewed and used to inform the budget for DMAS. <p><i>Service Setting for Rate Development:</i></p> <ul style="list-style-type: none"> Participant mentioned that the setting for the service will impact the rate development, and further asked if the site of service is known. DMAS mentioned that they are initially focused on the waiver services. The legislation requires a neuroscience rehabilitation/restorative unit. There are not many service options in the state. DMAS needs to consider licensing and has not decided on the facility type yet.
19-23	Service Eligibility Criteria	<p>Information shared via slides</p> <p><i>Nomenclature for Service Eligibility Criteria:</i></p> <ul style="list-style-type: none"> Participant suggested that it would be good to align slide 20 which highlights proposed draft service eligibility criteria for Targeted Case Management (TCM) with the other service eligibility criteria slides. Slide 20 says 'traumatic brain injury' and not 'brain injury'. DMAS clarified that legislative requirement for case management is specifically for traumatic brain injury, and DMAS plans to propose aligning the program with budget authorities. This is the landscape for now, and the service may be implemented this summer.

Slides	Topic	Recommendations
		<u>Authority for Neurobehavioral Unit:</u> <ul style="list-style-type: none"> Participant commented that they did not expect that the neurobehavioral unit is proposed to be a part of the State Plan. DMAS mentioned that facility services are put in the State Plan.
24-25	Peer State Rate Analysis Discussion	Information shared via slides; request stakeholders to recommend any additional states for rate determination research.
26-28	Workplan & Timeline	Information shared via slides; next meeting will be on April 5, not March 22
29	Questions & Answers	No additional questions

Action Items			
#	Action Item	Due Date	Responsible
1	Send revised meeting invitations to workgroup	Week of March 13, 2023	DMAS
2	Send next meeting materials to workgroup	Week of April 3, 2023	DMAS & Rate Setting Contractors